

Vantage Point

Your Partner in Agri Business • An AgVantage® Software, Inc. Electronic Publication • 877-282-6353 • www.agvantage.com

OCTOBER, 2015

SAVE THE DATE! AgVantage 31st National Conference, Minneapolis, MN June 22-24, 2016

OCTOBER FEATURED ARTICLES

New Software Releases & Software Releases
Coming Soon.....p. 2-3
AgVantage Trade Show Schedule.....p. 3

THE CULTURE OF AGVANTAGE SOFTWARE, INC.

Theresa Willems
VP Customer Services
theresaw@agvantage.com



This past month, for our "assignment" from Michelle Blomberg, we were asked to reflect on the "Culture of AgVantage". Michelle selected a few of the employees, who went above and beyond with this assignment, and plans to share some of them with you over the next few months. Below is the one that I wrote and Michelle selected. Enjoy!

All Staff Assignment—Define the culture of AgVantage Software

Defining the culture at AgVantage at first sounds like a pretty easy task. But to really put it down in words is somewhat challenging – we live by the culture that has been fostered at AgVantage and that which has become inherent to pretty much everyone – we live it without even knowing we really are, but to describe what it really entails isn't as easy as one might think.

The definition of culture is:

*A **culture** is a way of life of a group of people--the behaviors, beliefs, values, and symbols that they accept, generally without thinking about them, and that are passed along by communication and imitation from one generation to the next.*

After reading the definition from the dictionary, it becomes more apparent that AgVantage is the embodiment of a positive, strong, uplifting and empowering corporate culture. We've seen enough examples of companies where that isn't always the case, and in some cases, has quite the opposite of a positive effect on that team.

Our Corporate Culture is hard to put into words – but easy to give examples of.

We are a company that...

- trusts our employees fully.
- instills a "No Blame" attitude.
- invests in the lives of our employees.
- works and plays hard.
- believes and strives for complete customer satisfaction.

There are probably about 20 more bullet points I could add to this assignment, working to define what the culture at AgVantage is – the easiest way to see it in action sometimes is just to listen to the conversations, sit in on a meeting and just watch it unfold in front of you. As the definition defined culture, most of these traits we do without thinking about them and without prompting by anyone else – we are these traits, and these traits are us.

Holiday Schedule:

We will be closed or have reduced hours on the following dates to allow our employees to enjoy the holidays with their families.

<i>Thanksgiving</i>	<i>Thursday, 11/26</i>	<i>Closed</i>
<i>Day after Thanksgiving</i>	<i>Friday, 11/27</i>	<i>Open 8-3</i>
<i>Christmas Eve</i>	<i>Thursday, 12/24</i>	<i>Open 8-Noon</i>
<i>Christmas Day</i>	<i>Friday, 12/25</i>	<i>Closed</i>
<i>New Year's Eve</i>	<i>Thursday, 12/31</i>	<i>Open 8-3</i>
<i>New Year's Day</i>	<i>Friday, 1/1</i>	<i>Closed</i>

AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

BONNIE FOHRMAN
Vice President, Programming bonnief@agvantage.com




New Releases in AgVantage Software: (Version 8)

See our Message Board for many Product Enhancements continuously available.

Accounts Receivable

- Ability to update both cost and price changes at the same time
- New customer date and crop insurance, Y/N to customer master
- Ability to add a tank sequence to prepay/booking contracts application screen
- CDD - Add defer due date description on combined statements

eAgVantage Financial Statements

- Look at General Ledger Fiscal Year Control file for the fiscal year in drop down box
- Add drill down on Accounts Payable merges

eAgVantage Seed

- Add multiple locations to one FLC in Seed FLC setup

Grain

- Sales Settlements – Prevent entry of a negative price
- Settlements – show only unsettled controls when prompting on control number
- Add digital buyer signature to pricing confirmation

Inventory

- Item memo field now prints on Physical Inventory Report
- Physical Inventory Adjustment when F4 on Lot—shows Lot Balance as of Physical Inventory Date
- On Invoice Received and not Invoiced Report do not include zero dollar receivers
- On Summary Inventory Report in Item Sequence—now sorts by alpha
- Item Reorder and Item Overstock Report ability to print in alpha order

PC Energy Dispatch

- Show x in call column when it is a “will call”

PC Energy

- Add tank memo field to invoicing screen

PC Grain Scale

- Ability to have a different number of copies for different types of scale tickets

PC Invoicing

- Allow dollar only prepay to be overdrawn

Payroll

- On Employee 401K report added the last 4 digits of the Social Security Number

(Continued on next page)

(Continued from previous page)

AgVantage Software Releases Coming Soon

Edge AP Phase 2

Edge Energy Phase 1

Authority

Added authority on all menus on legacy code

eAgVantage

- CDD - V8 Farm and Field Analysis e-product (281413)
- Sales by Department option to omit unmerged work orders (341446)

Accounts Payable

- Changes for 1099's for 2015 year end (366313)

Energy

- CDD - add a default filter to help filter calls in a group (344629)

Grain

- V8 - Add Grain position by location of control for sales side (211027)
- CDD - Batch settlement screen allow to override form type

Investments

- Investment Certificates allow the customer to compound Monthly, Quarterly, Annually or Not

AgVantagePC Energy Dispatch

- CDD -15 add a default filter to help filter the calls (344629)

AgVantagePC Seed

- CDD - Add totals by crop, before/after and grand totals



AgVantage Software, Inc. Trade Show Schedule

National Grain & Feed Conference & Trade Show

Sheraton Kansas City Hotel at Crown Center, Kansas City, MO, December 6-8, Booth #319

Wisconsin Crop Management Conference & Agri-Industry Showcase

Alliant Energy Center, Madison, WI January 12-14, 2016 Booth #528

Minnesota Grain & Feed Trade Show

Rivers Edge Convention Center, St. Cloud, MN, February 1-2, 2016